

January 2, 2025

**King Soopers/City Market  
Revised Comprehensive Offer  
To  
UFCW Local 7  
For  
Meat Agreements Expiring in 2025\***

King Soopers/City Market (hereinafter referred to as “the Employer”) are parties to collective bargaining agreements with UFCW Local 7 (hereinafter referred to as “the Union”) for the following bargaining units in the State of Colorado: Denver Meat, Boulder Meat, Broomfield Meat, Colorado Springs Meat, Ft. Collins Meat, Greeley Meat, Longmont Meat, Loveland Meat, Parker Meat, Pueblo Meat, and Grand Junction Meat. The Employer makes the following Offer for a new collective bargaining agreement. Such proposed new Agreements shall contain the provisions of the terminating collective bargaining agreement of such bargaining unit as modified below. This Offer is made to reach a prompt, final agreement on terms and conditions of employment for a successor agreement and to avoid uncertainties and any labor disruption. This offer includes, and is in addition to, any and all signed or otherwise acknowledged tentative agreements executed during the course of these negotiations.

The Employer reserves the right to add to, delete from, amend, correct, modify, or withdraw any of the proposals contained herein for all bargaining units or for one or more specific bargaining units, at any time throughout the course of these negotiations, including if there is any labor disruption or any unprotected conduct under the law. The withdrawal of any proposal in these negotiations shall not be used as evidence against the proponent in any arbitration or other proceeding. For the convenience of the parties, the Employer agrees as an initial matter to engage in voluntary coordinated bargaining discussions for the above noted units together. The Employer reserves the right to bargain each bargaining unit separately and to make separate proposals for individual units.

\*For ease of reference, Article citations are to the Denver Meat Agreement and are intended to apply to any corresponding Article in non-Denver Meat contracts, unless otherwise stated.

1. Proposal Withdrawn as part of a TA on mutual withdrawals on 12.17.24
2. Proposal Modified 12.4.24

**Article 2. Service in Meat-Delicatessen Departments, Plants**

Modify Section 2.B. as follows:

Add Boars Head to Section 2 B.

**Section 2 B. Vendor Work.** Direct store delivery vendors who deliver the product categories of beverages (including juice sold in produce/deli departments), cookies and crackers, bakery, pizza, ice cream, chips, specialty/gourmet/natural foods **(including Boars Head)**, cosmetics, pet accessories, greeting cards (and related products such as bows, wraps, candles, balloons, ribbons) newspapers, magazines, books and related products, shall be allowed to perform all work in connection with the sale of their products directly delivered to the store. For purposes of this provision, the product categories as used herein shall be interpreted to include all products delivered by such vendor. Additionally, all vendors shall be allowed to stock and otherwise maintain any J-Hook or Clip strip program.

**Note: Hours for bargaining unit members who currently work Boars Head products (as of January 5, 2025\*) shall not be reduced as a direct result of vendor assistance regarding Boars Head.**

**[\* Note: Dates conforming to each contract's 2025 contract expiration to be applied to each agreement.]**

[Remainder of Section remains unchanged]

Modify Section 3.A. as follows:

**Section 3 A.** Notwithstanding anything contained herein to the contrary, the Employer shall not be restricted in, or prohibited from, obtaining and offering for sale fresh, smoked, cured, cooked and frozen meats, poultry, fish or seafood which have been cut, prepared, processed, packaged, weighed and/or priced off the Employer's premises and it is expressly understood and agreed that such shall not constitute a violation of this agreement. Notwithstanding the preceding sentence, the Employer agrees that no head meat cutter, first cutter, journeyman meat cutter or apprentice meat cutter assigned to one of the aforementioned classifications by the Employer on or before May 11, 1996 shall be laid off or reduced in scheduled hours. The Employer shall have the right to transfer and/or schedule meat cutters in more than one (1) store within the bargaining unit and/or adjacent bargaining unit (s) as may be necessary to fulfill this obligation, except that the Employer shall not schedule such employees for split shifts.

The Employer shall continue to have the right to layoff employees in accordance with the provisions of this agreement, provided that the layoff of any meat wrapper butcher block, seafood clerk or delicatessen clerk assigned to such classification on or before May 11, 1996, is for reasons other than the Employers utilization of the products set forth in Section 3A above. It is understood and agreed that in meeting the job guarantees contained herein the Employer shall have the right to assign any higher classified employee to perform work in a lower classification.

In the event of a store closure, ~~or plant closure~~, resulting in the layoff of any head meat cutter, first cutter, journeyman meat cutter, apprentice meat cutter or meat wrapper, such affected employee (s) shall be permitted to exercise his seniority to displace the

least senior meat cutter or meat wrapper in the involved bargaining unit as provided for herein, or, at the affected employee's discretion, the least senior meat cutter or meat wrapper in the State of Colorado. Such least senior meat cutter or meat wrapper affected by the exercise of the most senior meat cutter's or meat wrapper's seniority shall be laid-off. It is understood that in applying this provision meat cutters may displace only meat cutters and meat wrappers may displace only meat wrappers.

Delete Section 4:

~~**Section 4.** In the event of the closure of the King Soopers Meat Plant, meat cutters and meat wrappers assigned to the Retail Cut Line on the date of closure who elect to receive severance, as provided for in this agreement, in lieu of exercising their seniority rights contained in this agreement shall be paid a severance supplemental payment equal to fifty percent (50%) of the severance amount such employee is eligible to receive under the store and plant closing provision of this agreement. It is understood and agreed that in the event a retail cut line meat cutter or meat wrapper covered under this provision elects to bump into a store, the affected store employee subject to layoff shall be eligible for the plant closing severance pay as provided herein. For all other plant classifications impacted by a plant closure, the Employer agrees to discuss with the Union the effects of such decision.~~

### **3. Article 4. Check-Off**

Delete the Article in its entirety.

### **4. Article 8. Rates of Pay**

**[No change to Article. See Appendix "A" for wage proposal.]**

### **5. Article 10. No Reduction in Pay**

Modify as follows:

**Section 33.** No employee shall have his hourly wage reduced who may now be receiving more than the minimum wage called for in this Agreement, nor shall his hours be lengthened unless he is properly compensated therefore in accord with the terms of this Agreement, and employees shall not be reclassified to defeat the purpose of this Agreement unless otherwise agreed between the parties. No employee shall be asked to make any verbal or written agreement that shall conflict with this Agreement in any way.

The terms of this Agreement are intended to cover only wages and other employee benefits. The Employer may place superior wages and other benefits in effect and may reduce any premiums to the minimum herein prescribed without the consent of the Union. It is clearly understood that any wage increases are made to a specific progression step and/or job classification within **a specific store within** the bargaining

unit. Prior to increasing any rate listed herein, the Employer shall first meet with the Union President or designee, to discuss such change. The meeting between the Employer and the Union shall occur at least two (2) weeks prior to the implementation of the wage change. It is expressly understood that an employee's wages will not be reduced as a result of this section.

[Remainder of Section remains unchanged]

## 6. Proposal Modified 12.4.24

### Article 12. Overtime

Modify as follow:

**Section 35.** Overtime compensation at the rate of time and one-half (1-1/2x) the employee's base hourly rate of pay shall be paid under the following conditions:

- a. For **employees hired prior to January 5, 2025,\*** for all time worked in excess of eight **and one-half (8 1/2)** hours in any one (1) day.\*\*
- b. For all time worked in excess of forty (40) hours in any one (1) workweek as described in Article 11.

Employees scheduled and working more than five (5) days in a workweek will receive time and one-half (1-1/2x) for the day on which the least number of hours was worked.

**[\*Note: Dates conforming to each contract's 2025 contract expiration to be applied to each agreement.]**

[\*\*As part of this proposal, also modify Article 11, Section 34 relating to employees who select 10 hour shifts by deleting the corresponding sentence related to daily overtime: **"For employees hired prior to January 5, 2025,\*** Overtime shall be paid for all work in excess of ten **and one-half (10 1/2)** hours in any scheduled workday."]

## 7. Proposal Modified 11.4.24 and 12.17.24

### Article 20. Minimum Weekly Schedules

Modify as follows:

**Section 54.** No regular employee **hired prior to January 5, 2025\*** shall be scheduled for less than twenty (20) hours in a work week, if the employee is available. **No regular employee hired on or after January 5, 2025\* shall be scheduled for less than sixteen (16) hours in a work week, if the employee is available.**

[\* Note: Dates conforming to each contract's 2025 contract expiration to be applied to each agreement.]

~~Section 55. Any employee may indicate his or her desire to be regularly scheduled fewer than twenty (20) hours in a workweek and management will have the discretion to so schedule the employee. An employee can withdraw consent to be so scheduled under this provision at any time. This provision is not intended to circumvent any scheduling provisions of the Collective Bargaining Agreement.~~

~~Bargaining Note: It is the specific intent of the parties that less than minimum hour employees are not a separate classification and shall be subject to Letter of Agreement #8 on the same basis as other employees.~~

~~For these workers, which the Employer will specifically identify for purposes of audit review, The Employer will make healthcare contributions for any employee who has at least one (1) year of service and who has worked eight hundred (800) hours during any anniversary year following the employee's first anniversary.~~

The amount of contributions, which would be retroactive to the beginning of the year once the eight hundred (800) hour threshold is met, is two hundred dollars (\$200.00) per month. Notwithstanding any contributions, qualifications for benefits remains as set forth under Article 40.

## 8. Article 22. Split Shifts

Modify as follows:

**Section 58.** ~~There shall be no daily split shifts.~~ **There shall be no split shifts unless such shift is requested by the employee. Any employee may indicate his or her desire to work a split shift and management will have discretion to so schedule the employee.**

## 9. Proposal Modified 12.17.24

### Article 27. Seniority – Section 67. Definition of Full Time Employee

Modify as follows:

In the first sentence change four (4) consecutive weeks to sixteen (16) consecutive weeks. After the words "sixteen (16) consecutive weeks" add the parenthetical: "(twelve (12) consecutive weeks for employees hired prior to January 5, 2025\*)"

[\* Note: Dates conforming to each contract's 2025 contract expiration to be applied to each agreement.]

## 10. Article 28. Available Hours

Modify Section 77. Available Hours as follows:

**Section 77. Additional Hours.** The Company would use its best efforts to give employees at least two (2) hours notice if an employee is required to work beyond the

end of their scheduled shift. Employees shall not be subject to discipline for failure to remain at work beyond the end of his/her scheduled shift if less than two (2) hours notice is given except in emergency situations.

~~Management shall post a weekly additional hours request list for their store/department. Employees interested in working additional hours must sign and designate the days they are interested in working additional hours on such list by midnight of the Saturday prior to the start of the applicable workweek.~~

~~When additional hours become available, management shall contact, in seniority order, employees who have requested to work on the day/shift indicated on the request list and offer them the hours. Any shifts/hours that remain unfilled or open will be offered electronically via the scheduling system. If qualified to perform the work, associates may electronically request to work the additional shift/hours. Management will approve shifts/hours based on seniority of the associates that apply at straight time and then, may at its discretion choose to assign (based on seniority) shifts/hours to associates that apply and for which the additional shifts/hours may create overtime. If the hours cannot be assigned to the employees requesting them, or such requests may cause overtime to be incurred, management may fill the hours at its discretion, including assigning those hours to employees who work in different Local 7 bargaining units within the same banner.~~

Prior to assigning hours to employees from outside the bargaining unit employees in the home department/bargaining unit shall have priority in shift selections, if qualified. In the event available hours are being filled from outside the bargaining unit, the Company shall honor reasonable requests for training from employees within the bargaining unit who wish to claim such hours.

Nothing in this section shall be construed to require management to assign hours at overtime or to employees who have not made a request to work additional hours.

Bargaining Note: The intent of this provision is not to avoid assigning available hours to current department or bargaining unit employees or to avoid hiring for long term needs. Rather, the intent is to fill unexpected business needs.

~~The parties agree to meet at least every six (6) months to discuss issues which may arise from the implementation of this proposal.~~

[Remainder of Section remains unchanged.]

11. Proposal withdrawn as part of a TA on mutual withdrawals on 12.17.24
12. Proposal modified 1.2.25 (additions noted in red)

## Article 40. Health Benefits Plan

### Section 101. Trust Fund

Modify the following subsections as indicated (and make any corollary changes to other subsections as necessary to conform to these changes):

Replace current Employer Contributions and Benefit Levels subsection with the following:

**Employer Contributions and Benefit Levels.** The Employer agrees to contribute the following amounts per month for each eligible employee.

**2025 rate and “Up to” rates through January 1, 2029:**

	Current 2024	2025 – Hours worked in first month following ratification “Up to”	January hours payable in February 2026 “Up to”	January hours payable in February 2027 “Up to”	January hours payable in February 2028 “Up to”
Plan A Hired Before 3/5/2005	\$1,081.82	\$1,114.27	\$1,147.70	\$1,182.13	\$1,217.59
Plan A Hired After 3/5/2005	\$930.63	\$958.55	\$987.31	\$1,016.93	\$1,047.44
Plan B Hired Before 3/5/2005	\$865.44	\$891.40	\$918.14	\$945.68	\$974.05
Plan B Hired After 3/5/2005	\$744.50	\$766.84	\$789.85	\$813.55	\$837.96
Plan C Hired after 3.5.2005	\$469.02	\$483.09	\$497.58	\$512.51	\$527.89

**The “up to” rates through 2028 will be determined as follows:**

1. Using the latest financial data available each September (or most recently available data in preparation for the December fund meeting), co-consultants will develop a forecast through 12/31/2028.
2. In preparing the forecast, the below trend rates will be used.
3. If the forecast projects an ending balance at 12/31/2028 that is below the target reserve level (average of 1.0 months of expense for the 12 months ending 12/31/2028, plus IBNR at 12/31/2028), then the employer contributions will be increased **in accordance with the table above, so that the ending reserve will be equal to the minimum reserve.**
4. In no event will the increase in the employer contribution rate exceed **3.0%** in **2025, 2026, 2027, and 2028.** In no event will the new employer contribution rates be less than the prior year’s employer contribution rate.
5. Co-consultants will work together to develop increases that are as close as possible. In the event co-consultants develop materially different estimates, the lowest increase will be implemented while Trustees resolve the differences between the two estimates of the co-consultants. Any arbitration concerning the differences between the two estimates shall be held not more than sixty (60) days following deadlock.

Agreed upon trend:

Year	2025	2026	2027	2028
PPO Medical	6.5%	6.5%	6.5%	6.5%
Prescription Drug	10.0%	10.0%	10.0%	10.0%
Dental	4.0%	4.0%	4.0%	4.0%
Vision	3.0%	3.0%	3.0%	3.0%
Time Loss	0.0%	0.0%	0.0%	0.0%
HMO Premium	6.5%	6.5%	6.5%	6.5%
Medicare Advantage	Actual	Actual	Actual	Actual
Life Premium	0.0%	0.0%	0.0%	0.0%
Provider Access Fees	Actual	Actual	Actual	Actual
Stop Loss Premiums	Actual	Actual	Actual	Actual
Administration	3.0%	3.0%	3.0%	3.0%
Investment Income	3.0%	3.0%	3.0%	3.0%

**Any increases in the employer contribution rates described in this Article are contingent upon the trustees adopting the plan changes described elsewhere in this Article. Employer increases are prospective only and are not to be made retroactively.**

**Employee Co-Premiums** – Add the following sentence to this subsection:

**Effective January 1, 2026, the required weekly co-premium amounts for all active employees enrolled in the Plan shall become: \$9.50/week for employee only, \$19/week for employee and children or employee and spouse, and \$29/week for employee, spouse and children/family.**

**Trust Plan Changes** – Add the following to the list of changes described in this subsection:

**As noted above, any increases in the employer contribution rates described in this Article are prospective only and contingent upon the Trustees of the Rocky Mountain UFCW Unions and Employers Health Benefit Plan (“(Active Health Plan”) and the Rocky Mountain UFCW Unions and Employers Health Benefit Plan—Retirees (“Retiree Health Plan”) (the “Plans”) doing the following:**

Effective January 1, 2026, to implement a custom pharmacy network for the Plans comprised primarily of participating retail employers (and such non-participating pharmacies as necessary to achieve appropriate geo-access for participants) which participants shall be required to utilize as a condition for receiving prescription drug benefits under the Plans.

Effective January 1, 2026, adopt the Optum Premium Formulary (or its equivalent should the Plans’ PBM change in the future).



Effective January 1, 2027, conduct a dependent eligibility audit, with such audit to be repeated a minimum of once every three years.

**Health and Care Management** – Modify as follows:

Eliminate HRQ and HRQ incentive for employees hired after contract expiration (in 2025).

**Retiree’s Benefits** – Add the following sentence to the first paragraph:

Effective with the Employer’s **March** 2025 contribution, the above-described employer contribution of \$18.34 per eligible active shall cease being made to the Retiree’s Health Plan and instead will be diverted to the Active Health Plan until such time as the reserve level for the Retiree’s Health Plan reaches **12** months of reserves (after which time such future contributions will resume being made to the Retiree’s Health Plan).

**13. Article 42. Pension Fund**

No Change to existing language.

**14. Article 57. Term of Agreement**

The Employer proposes a 4 year (plus one week) term for each contract. New term will be applied in a manner respecting and preserving the staggered expirations of the agreements for each bargaining unit. For instance, Section 139 of the Denver Meat agreement would have a new term extending from January 5, 2025, through and including January 13, 2029.

**15. Proposal Modified 1.2.25 (change shown in red)**

**Appendix “A”**

All wage increases are prospective only and are to be effective on the later of the dates indicated in the Appendix (as modified) or the first Sunday following ratification.

Proposed wage grid for Appendix A for each bargaining unit attached.

**Retain current bargaining note for term of new agreement (2025-29).**

**16. Other Economic Items**

**Open/Discuss**

**17. Clean Up**

**Article 27, Section 67:** Delete expired “Look Back” paragraph (from prior settlement agreement)

**Cost of Living Allowance** (pg. 61 of Denver Meat agreement) – delete header and paragraph with expired language from 1986 related to cost of living allowance.

**18. Letters of Understanding/Agreement**

Pull forward into the new agreement the following letters of Understanding and Letters of Agreement appended to the current CBA:

2. Catering Purchases and Production
3. Personal Cellphones
4. Catering Supplemental Agreement
5. Assignment of Overtime to Meatcutters
6. Layoffs, Reduction of Hours, and Seniority
7. Restaurant Agreement
9. [Misnumbered – should be Employee Buyout]
10. Employee Buyout
11. [Misnumbered – should be ACQ Bucket Hours]
12. Tuition Reimbursement [Misnumbered – should be #10]
13. ACQ Bucket Hours
15. Step Down Rights

Modify the following Letters:

**Letter of Understanding – Minimum Wage Proposal Modified 1.2.25 (shown in red)**

Delete prior Letter upon contract expiration. Effective upon ratification, replace Letter with the following:

Effective on ratification, the starting rate in any job classification, excluding courtesy clerks, shall be not less than the operative minimum wage applicable to the store, and each rate above will be at least twenty cents (\$0.20) per hour higher than the previous rate in the progression schedule. The parties agree that the Thereafter rates in this Agreement in Appendix A will not be increased by the operation of this Letter of Agreement (and that no progression rate will exceed the Thereafter rate). This Letter of Agreement expires at the end of the day, January 13, 2029\*.

Bargaining Note: In applying the provisions of this Letter of Agreement, the parties understand, for example, that an employee working at a progression step that is adjusted as a result of the operation of this letter would remain at the same step but work under the newly adjusted rate until they complete the remaining hours of that step and advance to the next step.

[\* Note: Dates conforming to each contract's 2029 expiration to be applied to this LOU for each agreement]

**Letter of Agreement #1. Assistant Deli Manager/Deli Manager/Deli Chef**

Modify as follows:

The Parties named above agree to the following:

Assistant Delicatessen Managers - Assistant deli managers may be designated at the discretion of management and is not a required classification. It is understood and agreed that in all Deli departments, the Employer shall be allowed to employ ~~one~~ **two** additional Assistant Deli Managers in the Deli Department for ~~every 600 earned weekly hours~~ **for stores that do up to \$50k in sales per week in the Deli, up to three Assistant Deli Managers for stores that do between \$50k and \$75k in sales per week in the deli, and up to four Assistant Deli Managers for stores that do more than \$75k in sales per week in the deli.** Such Assistant Managers shall not be scheduled to work similar work shifts as the Deli Manager, unless in training. (Overlap of shifts between the Assistant and Manager is recognized, as long as they are not essentially working the same shift). No Deli is required to have an Assistant Manager.

In Delis not ~~earning more than 600 weekly hours~~ **doing more than \$50k in sales per week**, not more than ~~one~~ **two** employees per store, per deli, may be designated as an assistant deli manager and shall not be scheduled similar shifts unless in training. Further, the assistant deli manager may continue to perform all duties within the deli as they have in the past.

**In the event that a dispute or question arises as to the volume of the deli department's sales at a store, the Company will permit the Union, upon request, to review data with a representative of the Company if the union representative signs a non-disclosure agreement.**

[Remainder of letter is unchanged]

## **Letter of Agreement #8. Deli Scheduling Procedures**

**Proposal Modified 11.4.24 and 12.17.24**

Modify as follows:

**Section 71. Work Schedules and hours.** Management retains the right to determine the number of hours, and start and stop time of each shift, to be worked within each department and store. Daily scheduled shifts shall not be less than four (4) hours or more than eight (8) hours at straight time. Not later than ten (10) days prior to the start of any workweek, management shall post a list of shifts for each department. Non-Management, **full-time** employees shall be allowed to select their schedule from the posted list of shifts for which they are qualified to perform, in seniority order, within their department. ~~Full-Time employees shall select first, followed by Part-Time employees.~~ **Part-time employees will be scheduled based on their seniority and availability, as listed in the electronic scheduler.** No employee shall be allowed to select a schedule that will result in overtime or other penalty provision, unless

expressly authorized by management. The employee's selection shall be recorded on a master work schedule. Employees shall not be permitted to select a portion of a shift. Prior to the start of the selection process, management shall identify approved vacation requests on the schedule. Employees may request, subject to availability, to take not more than one (1) of their personal holidays per calendar year on a specific day to be scheduled prior to the selection of shifts by other employees.

Management may allow **full-time** employees of one department to select shifts in another department. In this event, the employee must be qualified as defined herein, to perform the work of the other department. In addition, management reserves the right to assign, at its discretion, employees to, and designate the starting time of, any ordering shift.

**Full-time** Employees must immediately make their shift selections at the time directed by management. If an employee fails to promptly select, management shall select on behalf of the employee based on the employee's last written scheduling preference request. In this event, the employee waives all rights to grieve management's scheduling selection.

Unless otherwise approved, or as the result of a reduction in hours, no Full-Time employee shall select less than forty (40) hours and no Part-Time employee shall ~~select~~ **be scheduled for** less than twenty (20) hours per week **for employees hired prior to January 5, 2025, or sixteen (16) hours per week for employees hired after January 5, 2025.\*** Management may require ~~junior~~ **part-time** employees to **be scheduled outside their availability** ~~select a specific number of shifts so as to~~ facilitate the selection of all shifts from the list. In the event an employee is left with less than minimum hours, but has not been zeroed out, management may pull shifts in reverse seniority order from senior employees to get such employee to minimum hours, or management may elect to zero such employee out and assign any remaining hours in Seniority order to senior employees.

The Master schedule must be completed and posted by 9:00 am on Friday prior to the start of the next workweek. Such schedule shall not be changed by management for that particular workweek except where such change is predicated on circumstances beyond the control of management such as sickness, injury, leaves of absence, vacations, jury duty, funeral leave, significant fluctuations in sales volume, utility failure or Acts of God. Nothing in this section should be construed as preventing management from calling in employees for extra work outside of the posted schedule, from requiring overtime work outside of the posted schedule, or from bringing in additional employees where it appears advisable in the opinion of management. If the schedule is changed pursuant to this section, and hours are reduced, then the master schedule shall be re-bid downward, from the point of the schedule change. If hours are added, such hours shall be assigned as provided in the additional hours section of this Agreement.

For purposes of this Article, non-management positions are defined as those below the level of Assistant Deli Manager. Time spent by employees selecting shifts shall not be considered compensable work. Time, but, notwithstanding, management may permit employees to select shifts on Company time. To be considered qualified, the employee must have been previously classified as, trained for and have worked the job assignment for a minimum of six (6) months within the last two (2) years. Training hours, as designated by management, shall not be subject to selection by employees.

[\* Note: Dates conforming to each contract's 2025 contract expiration to be applied to each agreement.]

[Remainder of letter remains unchanged]

#### **Letter of Agreement #14. Educational Leave of Absence**

Replace existing language with the following:

Company may introduce educational leave of absence programs as it exists today. In instances where the policy changes, the Company will notify the union prior to the implementation of the changes.

#### **Other**

Discuss any letters parties are aware of that may not be appended to CBA.

Modify Appendix "A" Meat Rates As follows:							
Denver (Excluding Denver City and Select Stores), Boulder, Broomfield, Colorado Springs, Fort Collins, Greeley, Longmont, Loveland, Parker, Pueblo							
DEPARTMENT HEADS, ASSISTANTS, MANAGERS, LEADS & CUTTERS							
<b>Meat Manager</b>			New CBA				
<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>		<b>1/28/2024</b>	<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	\$0 - \$999,999	\$27.43	\$0 - \$999,999	\$28.68	\$29.43	\$30.18	\$30.93
	\$1,000,000 +	\$28.43	\$1,000,000 +	\$29.68	\$30.43	\$31.18	\$31.93
<b>Deli Department Head</b>			New CBA				
<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>		<b>1/28/2024</b>	<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	\$0 - \$999,999	\$26.11	\$0 - \$999,999	\$27.36	\$28.11	\$28.86	\$29.61
	\$1,000,000 +	\$27.11	\$1,000,000 +	\$28.36	\$29.11	\$29.86	\$30.61
<b>Seafood Manager &amp; Meat Assistant Manager</b>			New CBA				
<b>No Sales Requirement</b>		<b>1/28/2024</b>	<b>No Sales Requirement</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Payrate	\$25.43	Payrate	\$26.68	\$27.43	\$28.18	\$28.93
<b>Meat Cutter</b>			New CBA				
<b>Based On Hours Worked</b>		<b>1/28/2024</b>	<b>Progression</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Payrate	\$25.10	Payrate	\$26.35	\$27.10	\$27.85	\$28.60
<b>Deli Head Clerk / Assistant &amp; Deli Chef</b>			New CBA				
<b>No Sales Requirement</b>		<b>1/28/2024</b>	<b>No Sales Requirement</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Payrate	\$24.11	Payrate	\$25.36	\$26.11	\$26.86	\$27.61
<b>MEAT &amp; DELI CLERKS</b>							
<b>Deli, Coffee Shop, Cheese, Butcher Block &amp; Seafood Clerk</b>			New CBA				
<b>Based On Hours Worked</b>	<b>Progression</b>	<b>1/28/2024</b>	<b>Progression</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Start	\$17.50	Start	\$17.65	\$17.90	\$18.15	\$18.40
	After 520 Hours	\$17.75	After 520 Hours	\$17.90	\$18.15	\$18.40	\$18.65
	After 1560 Hours	\$18.00	After 1560 Hours	\$18.15	\$18.40	\$18.65	\$18.90
	After 2600 Hours	\$18.50	After 2600 Hours	\$18.50	\$18.65	\$18.90	\$19.15
	After 3640 Hours	\$19.00	After 3640 Hours	\$19.00	\$19.00	\$19.15	\$19.40
	After 4680 Hours	\$19.50	After 4680 Hours	\$19.50	\$19.50	\$19.50	\$19.65
	After 5720 Hours	\$20.00	After 5720 Hours	\$20.00	\$20.00	\$20.00	\$20.00
	After 6760 Hours	\$20.50	After 6760 Hours	\$20.50	\$20.50	\$20.50	\$20.50
	After 7800 Hours	\$22.61	After 7800 Hours	\$23.86	\$24.61	\$25.36	\$26.11
	Grandfathered : Meat Clerk	\$23.11	Grandfathered : Meat Clerk	\$24.36	\$25.11	\$25.86	\$26.61

Modify Appendix "A" Meat Rates As follows: Select Stores							
Store Locations - 8, 27, 28, 33, 61, 96, 100, 108, 110, 137							
<b>DEPARTMENT HEADS, ASSISTANTS, MANAGERS, LEADS &amp; CUTTERS</b>							
<b>Meat Manager</b>				<b>New CBA</b>			
<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>		<b>1/28/2024</b>	<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	\$0 - \$999,999	\$27.43	\$0 - \$999,999	\$28.68	\$29.43	\$30.18	\$30.93
	\$1,000,000 +	\$28.43	\$1,000,000 +	\$29.68	\$30.43	\$31.18	\$31.93
<b>Deli Department Head</b>				<b>New CBA</b>			
<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>		<b>1/28/2024</b>	<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	\$0 - \$999,999	\$26.11	\$0 - \$999,999	\$27.36	\$28.11	\$28.86	\$29.61
	\$1,000,000 +	\$27.11	\$1,000,000 +	\$28.36	\$29.11	\$29.86	\$30.61
<b>Seafood Manager &amp; Meat Assistant Manager</b>				<b>New CBA</b>			
<b>No Sales Requirement</b>		<b>1/28/2024</b>	<b>No Sales Requirement</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Payrate	\$25.43	Payrate	\$26.68	\$27.43	\$28.18	\$28.93
<b>Meat Cutter</b>				<b>New CBA</b>			
<b>Based On Hours Worked</b>		<b>1/28/2024</b>	<b>Progression</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Payrate	\$25.10	Payrate	\$26.35	\$27.10	\$27.85	\$28.60
<b>Deli Head Clerk / Assistant &amp; Deli Chef</b>				<b>New CBA</b>			
<b>No Sales Requirement</b>		<b>1/28/2024</b>	<b>No Sales Requirement</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Payrate	\$24.11	Payrate	\$25.36	\$26.11	\$26.86	\$27.61
<b>MEAT &amp; DELI CLERKS</b>							
<b>Deli, Coffee Shop, Cheese, Butcher Block &amp; Seafood Clerk</b>				<b>New CBA</b>			
<b>Based On Hours Worked</b>	<b>Progression</b>	<b>1/28/2024</b>	<b>Progression</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>
	Start	\$18.00	Start	\$19.25	\$19.40	\$19.90	\$20.40
	After 520 Hours	\$18.25	After 520 Hours	\$19.50	\$19.65	\$20.15	\$20.65
	After 1560 Hours	\$18.50	After 1560 Hours	\$19.75	\$19.90	\$20.40	\$20.90
	After 2600 Hours	\$18.75	After 2600 Hours	\$20.00	\$20.15	\$20.65	\$21.15
	After 3640 Hours	\$19.00	After 3640 Hours	\$20.25	\$20.40	\$20.90	\$21.40
	After 4680 Hours	\$19.50	After 4680 Hours	\$20.50	\$20.65	\$21.15	\$21.65
	After 5720 Hours	\$20.00	After 5720 Hours	\$20.75	\$20.90	\$21.40	\$21.90
	After 6760 Hours	\$20.50	After 6760 Hours	\$21.00	\$21.15	\$21.65	\$22.15
	After 7800 Hours	\$22.61	After 7800 Hours	\$23.86	\$24.61	\$25.36	\$26.11
	Grandfathered : Meat Clerk	\$23.11	Grandfathered : Meat Clerk	\$24.36	\$25.11	\$25.86	\$26.61

Modify Appendix "A" Meat Rates As follows: Denver City Stores									
Store Locations - 1, 5, 7, 19, 21, 26, 29, 35, 56, 72, 83, 93, 115, 123, 124									
DEPARTMENT HEADS, ASSISTANTS, MANAGERS, LEADS & CUTTERS									
<b>Meat Manager</b>					<b>New CBA</b>				
<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>		<b>1/28/2024</b>	<b>1/1/2025</b>	<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>	
	\$0 - \$999,999	\$27.43	\$27.43	\$0 - \$999,999	\$28.68	\$29.43	\$30.18	\$30.93	
	\$1,000,000 +	\$28.43	\$28.43	\$1,000,000 +	\$29.68	\$30.43	\$31.18	\$31.93	
<b>Deli Department Head</b>					<b>New CBA</b>				
<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>		<b>1/28/2024</b>	<b>1/1/2025</b>	<b>Weekly Sales Volume (Exclude Fuel &amp; Rx)</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>	
	\$0 - \$999,999	\$26.11	\$26.11	\$0 - \$999,999	\$27.36	\$28.11	\$28.86	\$29.61	
	\$1,000,000 +	\$27.11	\$27.11	\$1,000,000 +	\$28.36	\$29.11	\$29.86	\$30.61	
<b>Seafood Manager &amp; Meat Assistant Manager</b>					<b>New CBA</b>				
<b>No Sales Requirement</b>		<b>1/28/2024</b>	<b>1/1/2025</b>	<b>No Sales Requirement</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>	
	Payrate	\$25.43	\$25.43	Payrate	\$26.68	\$27.43	\$28.18	\$28.93	
<b>Meat Cutter</b>					<b>New CBA</b>				
<b>Based On Hours Worked</b>		<b>1/28/2024</b>	<b>1/1/2025</b>	<b>Progression</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>	
	Payrate	\$25.10	\$25.10	Payrate	\$26.35	\$27.10	\$27.85	\$28.60	
<b>Deli Head Clerk / Assistant &amp; Deli Chef</b>					<b>New CBA</b>				
<b>No Sales Requirement</b>		<b>1/28/2024</b>	<b>1/1/2025</b>	<b>No Sales Requirement</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>	
	Payrate	\$24.11	\$24.11	Payrate	\$25.36	\$26.11	\$26.86	\$27.61	
<b>MEAT &amp; DELI CLERKS</b>									
<b>Deli, Coffee Shop, Cheese, Butcher Block &amp; Seafood Clerk</b>					<b>New CBA</b>				
<b>Based On Hours Worked</b>	<b>Progression</b>	<b>1/28/2024</b>	<b>1/1/2025</b>	<b>Progression</b>	<b>1/26/25</b>	<b>1/25/26</b>	<b>1/31/27</b>	<b>1/30/28</b>	
	Start	\$18.69	\$19.21	Start	\$19.25	\$19.40	\$19.90	\$20.40	
	After 520 Hours	\$18.94	\$19.46	After 520 Hours	\$19.50	\$19.65	\$20.15	\$20.65	
	After 1560 Hours	\$19.19	\$19.71	After 1560 Hours	\$19.75	\$19.90	\$20.40	\$20.90	
	After 2600 Hours	\$19.44	\$19.96	After 2600 Hours	\$20.00	\$20.15	\$20.65	\$21.15	
	After 3640 Hours	\$19.69	\$20.21	After 3640 Hours	\$20.25	\$20.40	\$20.90	\$21.40	
	After 4680 Hours	\$19.94	\$20.46	After 4680 Hours	\$20.50	\$20.65	\$21.15	\$21.65	
	After 5720 Hours	\$20.19	\$20.71	After 5720 Hours	\$20.75	\$20.90	\$21.40	\$21.90	
	After 6760 Hours	\$20.50	\$20.96	After 6760 Hours	\$21.00	\$21.15	\$21.65	\$22.15	
	After 7800 Hours	\$22.61	\$22.61	After 7800 Hours	\$23.86	\$24.61	\$25.36	\$26.11	
	Grandfathered : Meat Clerk	\$23.11	\$23.11	Grandfathered : Meat Clerk	\$24.36	\$25.11	\$25.86	\$26.61	



Modify Appendix "A" Meat Rates As follows: City Market (Grand Junction)								
<b>ASSISTANTS, MANAGERS, LEADS, &amp; CUTTERS</b>								
Seafood Manager , Meat Head Clerk , Deli Head Clerk , Deli Chef , Deli Cheese Lead, Deli Coffee Shop Lead				New CBA				
<b>No Sales Requirement</b>		1/28/2024	<b>No Sales Requirement</b>	1/26/25	1/25/26	1/31/27	1/30/28	
	Payrate	\$22.74	Payrate	\$23.99	\$24.74	\$25.49	\$26.24	
<b>Meat Cutters</b>								
Based On Hours Worked				New CBA				
		1/28/2024	<b>Progression</b>	1/26/25	1/25/26	1/31/27	1/30/28	
	Payrate	\$23.31	Payrate	\$24.56	\$25.31	\$26.06	\$26.81	
<b>MEAT &amp; DELI CLERKS</b>								
Deli, Coffee Shop, Cheese, Butcher Block & Seafood Clerk				New CBA				
Based On Hours Worked		Progression	1/28/2024	<b>Progression</b>	1/26/25	1/25/26	1/31/27	1/30/28
	Start	\$17.00	Start	\$17.15	\$17.40	\$17.65	\$17.90	
	After 520 Hours	\$17.50	After 520 Hours	\$17.65	\$17.65	\$17.90	\$18.15	
	After 1560 Hours	\$18.00	After 1560 Hours	\$18.00	\$18.00	\$18.15	\$18.40	
	After 2600 Hours	\$18.50	After 2600 Hours	\$18.50	\$18.50	\$18.50	\$18.65	
	After 3640 Hours	\$19.00	After 3640 Hours	\$19.00	\$19.00	\$19.00	\$19.00	
	After 4680 Hours	\$19.50	After 4680 Hours	\$19.50	\$19.50	\$19.50	\$19.50	
	After 5720 Hours	\$20.00	After 5720 Hours	\$20.00	\$20.00	\$20.00	\$20.00	
	After 6760 Hours	\$20.50	After 6760 Hours	\$20.50	\$20.50	\$20.50	\$20.50	
	After 7800 Hours	\$21.16	After 7800 Hours	\$22.41	\$23.16	\$23.91	\$24.66	
	Grandfathered: Deli/Seafood Clerk	\$21.39	Grandfathered: Deli/Seafood Clerk	\$22.64	\$23.39	\$24.14	\$24.89	

All wage increases are prospective only and are to be effective on the later of the dates indicated in this Appendix (as modified) or the first Sunday following ratification.

**Addendum to Company’s Offer**

In addition to the above proposals, contingent on the parties reaching a fully recommended overall agreement by January 5, 2025, the Employer offers the following additional improvements that address matters raised by the union in its proposals as part of its Offer:

\*For ease of reference, Article citations are to the Denver Retail Clerks and/or Meat Agreement and are intended to apply to any corresponding Article in non-Denver Clerk and/or Meat contracts, unless otherwise stated.

**A. Revisions to Article 27 (Clerks and Meat):**

**ARTICLE 27**  
**SENIORITY**

...

**(Retail Clerks) Section 73. Demotions and Step Downs.**

1. Whenever a member of the bargaining unit, classified as a Head Clerk, or above, is demoted or steps down, such employee shall may be returned to the classification and status (i.e., full-time or part-time) held when he/she accepted the bargaining unit position of Head Clerk or above, or the employee may exercise his/her seniority to claim an open position in accordance with the current Full-Time or Promotion Request Lists posted by the Employer on the web portal. It is understood that the employee must be employed for one continuous year in the bargaining unit prior to the demotion or step down or the employee shall be placed in the position of Courtesy Clerk.
2. Whenever a management employee, who is not a member of the bargaining unit, is demoted, or steps down into the bargaining unit, such employee shall may exercise his or her seniority, provided a vacancy (as defined in the collective-bargaining agreement) exists, to claim a position in the bargaining unit in accordance with the Full-time or Promotion Request Lists an open position posted on the Employer’s web portal. For the purpose of this Section, the non-bargaining unit management employee shall be deemed to have full company seniority from the first day of assignment into the bargaining unit notwithstanding language set forth in the collective bargaining agreement establishing a thirty (30) day waiting period. It is understood that the employee must be employed for one continuous year in a store or facility covered by a collective bargaining agreement with Local No. 7 immediately preceding the demotion or step down or the employee shall be placed in the position of Courtesy Clerk.
3. This agreement shall not apply when Head Clerks or above are affected by a layoff (as opposed to a demotion or step down). Under such circumstances, the provisions of the collective bargaining agreement concerning layoff shall govern.
4. Notwithstanding the foregoing, it is understood that the demotion and step down of bargaining unit employees will be subject to the provisions of the collective bargaining agreements.

5. Whenever a member of the bargaining unit, in a lesser classified job than Head Clerk, is demoted or steps down, whether voluntary or involuntary, such employee may shall be returned to the classification and status (i.e. full-time/part-time) held when he accepted the current classification being vacated, or the employee may exercise his seniority to claim an open position in accordance with the current Full-Time or Promotion Request Lists posted by the Employer on the web portal.

**(Meat) Section 71. Demotions for Just Cause.** Except under the layoff provisions, no employee shall be demoted from a higher classification within the bargaining unit without just cause, which includes business need.

Whenever a member of the bargaining unit is demoted, whether voluntary or involuntary, such employee shall may be returned to the classification and status (i.e., full-time/part-time) held when he/she accepted the current classification being vacated, or the employee may exercise his/her seniority to claim an open position posted by the Employer on the web portal. ~~in accordance with the current Full-Time or Promotion Request lists.~~

**B. Add a Proposed Letter of Understanding (Retail Clerks and Meat) as follows:**

**Letter of Understanding**  
**Union Applications**

The Employer understands that the Union has digitized its membership application, and has provided a QR code to the Employer which links to that electronic application. The Employer agrees that, when providing members with a union application as otherwise set forth in the collective bargaining agreement, it shall **direct** employees to utilize the digital application by, **for example,** providing the QR code. **The Employer shall provide a paper application to employees who request a paper application.**

\_\_\_\_\_  
For: Employer

\_\_\_\_\_  
For: UFCW Local 7

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date